



EVENT PROGRAMME

Business and international law

For companies with international
operations or expansion plans.

22 October 2026

Hotel Fasano, Belo Horizonte

HOSTED BY



Global Advocaten



Law

General programme

13:00 – 14:00 Reception and registration

14:00 – 14:30 Panel: Global Opportunities

14:30 – 15:00 Session 1: United States, the world and Brazil

15:00 – 15:30 Session 2: European Union and Mercosur

15:30 – 16:00 Session 3: United Kingdom, the world and Brazil

16:00 – 16:30 Coffee break

16:30 – 17:30 Participant pitches

17:30 – 19:00 Parallel discussion rooms · Europe and United States

19:00 – 22:00 Happy hour, dinner and networking

Official language: English. Programme subject to adjustments.

Reception and registration

13:00 – 14:00

60 minutes

Welcome and first connections

Check-in, welcome coffee and facilitated introductions among companies, institutional representatives and international delegations.

SHARED INTERESTS

Identify priority markets, exchange contacts and map the international issues you want to address during the Forum.

HOW TO PREPARE

Have a 20-second introduction, your digital contact and three priority markets in mind.

Panel: Global Opportunities

14:00 – 14:30

30 minutes

Markets, investment and international connections

- | | |
|----------------------|---|
| 14:00 – 14:05 | Opening remarks · Renato Ribeiro & Henrique Rabelo |
| 14:05 – 14:10 | Invest Minas · Gustavo Garcia |
| 14:10 – 14:15 | SEDE-MG · Izabela Torres |
| 14:15 – 14:20 | Portugal · Miguel Jerónimo |
| 14:20 – 14:25 | Italy · Ana Corrêa |
| 14:25 – 14:30 | Belgium & Luxembourg · Diogo D. Carvalho |

FORMAT

Five-minute institutional perspectives on investment, market access and cross-border opportunities.

United States, the world and Brazil

14:30 – 15:00

30 minutes

Cross-border business, transactions and risk

SPEAKER

David H. Conaway • Shumaker

MODERATOR

Renato Ribeiro • RUCR Law

TOPICS IN FOCUS

- Doing business and investing in the United States
- Cross-border contracts and business transactions
- Commercial risk, disputes and enforcement
- Restructuring and insolvency considerations

FORMAT

15-minute presentation + 15-minute moderated discussion.
Participant questions welcomed.

European Union and Mercosur

15:00 – 15:30

30 minutes

Trade, market access and cross-border structuring

SPEAKERS

Pedro Pawlowski • RUCR Law

Antonio Gómez Pérez • Avant Legal, Spain

MODERATOR

Renato Ribeiro • RUCR Law

TOPICS IN FOCUS

- EU–Mercosur commercial strategy and market access
- International contracts and corporate structuring
- Foreign trade, taxation and compliance
- Practical pathways for European and Brazilian expansion

FORMAT

Joint 15-minute presentation + 15-minute moderated discussion.

United Kingdom, the world and Brazil

15:30 – 16:00

30 minutes

Business growth, people and commercial strategy

SPEAKER

Marcelo Ulhoa • RUCR Law
Ian Machray • Field Seymour Parkes

MODERATOR

Renato Ribeiro • RUCR Law

TOPICS IN FOCUS

- Operating and expanding in the United Kingdom
- Employment and people strategy in the UK market
- Commercial and legal considerations for cross-border growth
- Managing risk while building long-term international operations

FORMAT

15-minute presentation by Ian Machray + 15-minute moderated discussion.

16:00 – 16:30

30 minutes

Coffee break

A focused break to deepen connections and prepare your participant pitch.

RESUME CONVERSATIONS

Choose two people to reconnect with after the sessions.

REFINE YOUR PITCH

Prepare a 90-second pitch about your company, markets and objectives.

Participant pitches

16:30 – 17:30
60 minutes

90 seconds
per participant

A structure to create relevant connections

- 01** Name, role, company and activity
- 02** Current or planned international activity
- 03** Priority countries and markets
- 04** Main international challenge
- 05** Connection you want to establish

No slides. Strict time control. Preserve confidential information.

Parallel discussion rooms

Two focused rooms aligned with participant interests

EUROPE ROOM

European Union, United Kingdom and Mercosur

MODERATORS Pedro Pawlowski & Marcelo Ulhoa · RUCR Law

UNITED STATES ROOM

United States and Brazil

MODERATOR Renato Ribeiro · RUCR Law

You may change rooms during the discussions, choose a room aligned with your company’s international strategy.

Room dynamics

Reference structure for the 90-minute discussion block

10 min

Opening and participant priorities

35 min

Questions, cases and market challenges

35 min

Market perspectives and practical discussion

10 min

Takeaways, connections and next steps

HOW TO PREPARE

Bring two or three questions about your company's markets, contracts, expansion plans and international challenges.

Anonymised cases. Educational discussion only, with no individual legal advice.

Happy hour, dinner and networking

19:00 – 22:00

3 hours

Conversations that continue

An informal setting to deepen relationships, share perspectives and identify business opportunities after the programme.

FACILITATED CONNECTIONS

Introductions supported by RUCR Law and the Global Advocaten network according to participants' interests.

CONCRETE NEXT STEPS

Prioritise five contacts, exchange information and arrange follow-up conversations after the Forum.



22 OCTOBER 2026

Join ILF 2026

International business. Global legal perspectives.
Relevant connections in one afternoon.

ilf.rucrlaw.com

Hotel Fasano · Belo Horizonte

